



# **KEY INFORMATION DOCUMENT**

# **CFD Stock Indexes and Commodities**

## **PURPOSE**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, costs, risks and rewards of this product and to help you compare it with other products.

## **PRODUCT**

The Manufacturer of this product is. ELANA Trading AD. Contact us on +359 2 81 000 95 or e-mail <a href="mailto:suppport@forex359.com">suppport@forex359.com</a> for more information. ELANA Trading AD is under the supervision of Bulgarian Financial Supervision Commission. This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, costs, risks and rewards of this product and to help you compare it with other products. 16 August 2017 r.

## **ALERT**

You are about to purchase a product that is not simple and may be difcult to understand.

## WHAT IS THIS PRODUCT?

## **TYPE**

This is a 'Contract for Difference' ("CFD"). It allows you an indirect (also described as "synthetic") exposure to an underlying product or financial instrument (for example, to a security, commodity or index). You will have no direct interest in the underlying product/financial instrument. Accordingly, you can make gains or suffer losses as a result of price or value movements in relation to the underlying product or financial instrument to which you have the indirect exposure. Visit ELANA's website for further information in relation to the CFDs on Futures available <a href="https://www.forex359.com/en/trading-conditions/cfds/">https://www.forex359.com/en/trading-conditions/cfds/</a>.

## **OBJECTIVES**

The objective of trading a CFD is to gain exposure to movements related to a fnancial product, benchmark or instrument without owning it. Your return depends on the size of the performance (or movement) of the underlying instrument and the size of your position. For example, if you believe the value of an Equity Index is going to increase, you would buy a number of CFDs ("going long"), with the intention to later sell them when they are at a higher value. The difference between the buy price and your subsequent sell price would equate to your proft, minus any relevant costs (detailed below). If you think the value of an index is going to decrease, you would sell a number of CFDs ("going short") at a specifc value, expecting to later buy them back at a lower value than you previously agreed to sell them for. The difference between the sell price and the buy price would equate to your proft, minus any relevant costs (detailed below). However, if the underlying instrument moves in the opposite direction you will make a loss. This product is commonly traded on margin. Margin refers to the use of a small amount of capital to support an investment of a larger exposure. Please note that margin trading requires extra caution, because whilst you can realise





large profts if the price moves in your favour, you risk extensive losses if the price moves against you. More information about margin trading can be found here.

#### INTENDED RETAIL INVESTOR

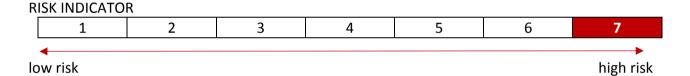
Trading in this product will not be appropriate for everyone. This product would commonly be used by the following persons:

- who want to gain short term exposures to fnancial instruments/markets;
- who are using (trading with) money which they can afford to lose;
- who have a diversifed investment and savings portfolio;
- who have a high risk tolerance; and understand the impact of and risks associated with margin trading.

#### **TERM**

CFD is an execution-only product and generally therefore has no recommended holding period. CFD trades do not settle. Instead, open positions held at the end of a trading day are rolled forward to the next available business day. Visit ELANA's website for further information about this product <a href="https://www.forex359.com/en/trading-conditions/cfds/">https://www.forex359.com/en/trading-conditions/cfds/</a>.

## WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you. We have classifed this product as 7 out of 7, which is the highest risk class. This rates the potential losses from future performance at a very high level. Be aware of currency risk. You may receive payments in a different currency, so the final return you will get depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown above. In some circumstances you may be required to make further payments to pay for losses. Trading risks are magnifed by leverage – the total loss you may incur may significantly exceed the amount invested. Values may fluctuate significantly in times of high volatility or market/economic uncertainty; such swings are even more significant if your positions are leveraged and may also adversely affect your position. As a result, Margin calls may be made quickly or frequently, and in the event of default, your positions may be closed out and any shortfall will be borne by you. Trade only after you have acknowledged and accepted the risks. You should carefully consider whether trading in leveraged products is appropriate for you.

## **PERFORMANCE SCENARIOS**

There are a number of types of trading risk, including leverage risk, which you should be aware of before beginning to trade. Some but not all of the risks are listed below:

- Leverage risk;
- Risk of unlimited loss;





- Margin risk;
- Foreign exchange risk;
- Market risk;
- Unregulated market risk;
- Market disruption risk;
- Counterparty risk;
- Online trading platform and IT risk;
- Conflicts of interest.

**EXAMPLE:** Buy 0.1 lot #SP500 at price 2800. The initial account deposit is 1000 USD and the position is hold for one day.

Scenario	Description	Profit/Loss	Yield %
Positive	+1% change of #SP500	profit 140.00 USD	+14.0%
Neutral	+/-0.1% change of #SP500	profit/loss 14.00 USD	+/-1.4%
Negative	-1% change of #SP500	loss 140.00 USD	-14.0%
Abnormal (force	-5% change of #SP500	loss 700.00 USDEUR	-70.0% (margin call
majeure)			and a stop out is
			possible)

## WHAT HAPPENS IF ELANA TRADING IS UNABLE TO PAY OUT?

ELANA Trading AD is a member of Investor Compensation Fund in Bulgaria (<a href="http://sfund-bg.com/en">http://sfund-bg.com/en</a>) In the unlikely event that ELANA Trading AD is declared bankrupt, The Fund pays out compensation to every client up to 90% of the amount of the receivable, but not more than 20 000 EUR.

## WHAT ARE THE COSTS?

Before you begin to trade CFDs on Futures you should familiarise yourself with all one-off, ongoing, and incidental costs for which you will be liable. These charges will reduce any net proft or increase your losses. For more information please visit our website <a href="https://www.forex359.com/en/trading-conditions/cfds/">https://www.forex359.com/en/trading-conditions/cfds/</a>.

THIS TABLE SHOWS THE DIFFERENT TYPES OF COSTS FOR CFDS ON INDEX FUTURES			
One-off costs	Spread	The difference between the bid (sell) price and the offer (buy) price. Spread is dependent on many different factors, including but not limited to, the underlying liquidity and volatility, time of day and notional trade size.	

## HOW LONG SHOULD I HOLD IT AND CAN I TAKE MONEY OUT EARLY?

CFDs on Futures have no recommended holding period. Provided that Saxo is open for trading you can enter and exit positions at any time. However, CFDs on Futures will expire each month and will be cash settled on the expiry date of the underlying future.





## **HOW CAN I COMPLAIN?**

If you as a client or a prospective client of ELANA Trading AD have raised a question or an issue with ELANA Trading AD you may fle a complaint with ELANA Trading AD as per below.

- by e-mail to <a href="mailto:support@forex359.com">support@forex359.com</a>
- by coming to ELANA's headquarter at address Bulgaria, Sofia 1756, Sopharma Business Towers, str. Lachezar Stanchev 5.
- by sending a letter to Bulgaria, Sofia 1756, Sopharma Business Towers, str. Lachezar Stanchev 5.

If you are not satisfed with the response to your complaint, you may file a complaint directly with Bulgarian Financial Supervision Commission (<a href="http://www.fsc.bg/en/">http://www.fsc.bg/en/</a>) by sending an e-mail to <a href="mailto:delovodstvo@fsc.bg">delovodstvo@fsc.bg</a>

## OTHER RELEVANT INFORMATION

This is a key information document for ASSET class financial instruments which is not comprehensive on the subject, but aims to provide basic information. Further information on the product is available on our website: <a href="https://www.forex359.com/en/trading-conditions/cfds/">https://www.forex359.com/en/trading-conditions/cfds/</a>.